

WHITE ROCK BOATHOUSE, INC.

Financial Statements and Independent Accountants' Compilation Report December 31, 2022



WHITE ROCK BOATHOUSE, INC.

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INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

To the Board of Directors of White Rock Boathouse, Inc. Dallas, Texas

Management is responsible for the accompanying financial statements of White Rock Boathouse, Inc. (a nonprofit Texas corporation), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

epfl. apay M

Dallas, Texas March 28, 2023

Certified Public Accountants

White Rock Boathouse, Inc. STATEMENT OF FINANCIAL POSITION December 31, 2022

ASSETS

| CURRENT ASSETS | | |
|--|--------|--|
| Cash and cash equivalents | \$ | 508,836 |
| Prepaid Federal Income tax | | 15,000 |
| Boat purchase deposit | _ | 41,950 |
| Total current assets | _ | 565,786 |
| FIXED ASSETS | | |
| Boats and equipment | | 861,616 |
| Filter Building - tables and chairs | | 8,269 |
| Rowing - ice machine | | 4,135 |
| Strength training equipment | | 36,396 |
| Accumulated depreciation | _ | (562,711) |
| Total fixed assets | _ | 347,705 |
| OTHER ASSETS | | |
| Usage and capitalized development costs | | 2,538,153 |
| Accumulated amortization | _ | (947,437) |
| Total other assets | | 1,590,716 |
| | | |
| TOTAL ASSETS | \$ | 2,504,207 |
| TOTAL ASSETS LIABILITIES AND NET ASSETS | \$_ | 2,504,207 |
| | \$_ | 2,504,207 |
| LIABILITIES AND NET ASSETS | \$ | 2,504,207 |
| LIABILITIES AND NET ASSETS CURRENT LIABILITES | = | |
| LIABILITIES AND NET ASSETS CURRENT LIABILITES Boat purchase payable | = | 20,975 |
| LIABILITIES AND NET ASSETS CURRENT LIABILITES Boat purchase payable Credit cards | = | 20,975 234 |
| LIABILITIES AND NET ASSETS CURRENT LIABILITES Boat purchase payable Credit cards Payroll liabilities | = | 20,975 234 10,494 |
| LIABILITIES AND NET ASSETS CURRENT LIABILITES Boat purchase payable Credit cards Payroll liabilities Other current liabilities | = | 20,975 234 10,494 277 |
| LIABILITIES AND NET ASSETS CURRENT LIABILITES Boat purchase payable Credit cards Payroll liabilities Other current liabilities Deferred Revenue - Filter Building deposits | = | 20,975 234 10,494 277 56,300 |
| LIABILITIES AND NET ASSETS CURRENT LIABILITES Boat purchase payable Credit cards Payroll liabilities Other current liabilities Deferred Revenue - Filter Building deposits Total current liabilities | = | 20,975 234 10,494 277 56,300 88,280 |
| LIABILITIES AND NET ASSETS CURRENT LIABILITES Boat purchase payable Credit cards Payroll liabilities Other current liabilities Deferred Revenue - Filter Building deposits Total current liabilities TOTAL LIABILITIES | = | 20,975 234 10,494 277 56,300 88,280 |
| LIABILITIES AND NET ASSETS CURRENT LIABILITES Boat purchase payable Credit cards Payroll liabilities Other current liabilities Deferred Revenue - Filter Building deposits Total current liabilities NOTAL LIABILITIES | = | 20,975 234 10,494 277 56,300 88,280 88,280 |

White Rock Boathouse, Inc. STATEMENT OF ACTIVITIES Year ended December 31, 2022

| | | Net Assets without | Net Assets with | |
|-----------------------------------|-----|-----------------------|------------------|-----------------|
| | | Donor | Donor | |
| REVENUES | _ | Restrictions | Restrictions | Total |
| Rowing | \$ | 670,487 | \$ - | \$ 670,487 |
| Filter Building | | 486,978 | - | 486,978 |
| Gain on dispostions | | 15 | - | 15 |
| Unrealized gain/(loss) | | 115 | - | 115 |
| Dividend income | | 4,631 | - | 4,631 |
| Interest income | | 1,800 | - | 1,800 |
| SUPPORT | | | | |
| Donations | | 60,167 | - | 60,167 |
| Total increase in net assets | - | 1,224,193 | - | 1,224,193 |
| EXPENSES | | | | |
| Program services | | 985,283 | - | 985,283 |
| Management and general expenses | | 2,490 | - | 2,490 |
| Fundraising expenses | | 172,108 | - | 172,108 |
| Total decrease in net assets | _ | 1,159,881 | - | 1,159,881 |
| Increase (decrease) in net assets | | 64,312 | - | 64,312 |
| Net assets at beginning of year | - | 2,351,615 | | 2,351,615 |
| Net assets at end of year | \$_ | 2,415,927 | \$ | \$ 2,415,927 |

White Rock Boathouse, Inc. STATEMENT OF FUNCTIONAL EXPENSES Year ended December 31, 2022

| | Program Services | Supporting Services | | |
|----------------------------|-------------------------|---------------------|-------------|--------------|
| | | Management | | |
| | Rowing | & general | Fundraising | TOTAL |
| Advertising \$ | 59,152 | \$ - \$ | - 5 | 59,152 |
| Amortization expense | 19,600 | - | 46,841 | 66,441 |
| Background check | 270 | - | - | 270 |
| Boat house repairs | 6,664 | - | - | 6,664 |
| Boat registration | 1,607 | - | - | 1,607 |
| Boat house fuel | 2,321 | - | - | 2,321 |
| Buoy line | 218 | - | - | 218 |
| Depreciation | 108,676 | - | - | 108,676 |
| Donation - charities | 2,700 | - | - | 2,700 |
| Dues and subscriptions | 2,717 | - | 382 | 3,099 |
| Equipment repairs | 1,775 | - | - | 1,775 |
| Fees | 7,306 | - | 31,027 | 38,333 |
| Financial aid | 58,197 | - | - | 58,197 |
| Insurance | 40,592 | - | 4,346 | 44,938 |
| Meals | 1,492 | - | - | 1,492 |
| Professional fees | 522 | 2,490 | 1,856 | 4,868 |
| Quickbook expenses | 1,260 | - | 70 | 1,330 |
| Rally at White Rock Lake | 338 | - | - | 338 |
| Regattas | 225,761 | - | - | 225,761 |
| Reimbursements | 1,109 | - | - | 1,109 |
| Rent | 1,350 | - | 39,931 | 41,281 |
| Repair and maintenance | 37,570 | - | - | 37,570 |
| Rowing banquet | 3,839 | - | - | 3,839 |
| Rowing related expenses | 2,675 | - | - | 2,675 |
| Supplies | 37,311 | - | 3,311 | 40,622 |
| Tax - Federal income tax | - | - | 23,617 | 23,617 |
| Tax - payroll | 26,675 | - | - | 26,675 |
| Tent | 14,425 | - | - | 14,425 |
| Utilities | 2,129 | - | 20,727 | 22,856 |
| Workout equipment and part | 2,935 | - | - | 2,935 |
| Wages | 314,097 | - | - | 314,097 |
| TOTAL \$ | 985,283 | \$ 2,490 \$ | 172,108 | \$ 1,159,881 |

See accompanying notes and independent accountants' compilation report.

White Rock Boathouse, Inc. STATEMENT OF CASH FLOWS Year ended December 31, 2022

| Cash flows from operating activities | | |
|---|----|-----------|
| Increase (decrease) in net assets | \$ | 64,312 |
| Adjustments to reconcile change in net assets | | |
| to cash provided by (used in) operating activities | | |
| Depreciation | | 108,676 |
| Amortization | | 66,441 |
| (Gain) on sale of assets | | (15) |
| Changes in operating assets and liabilities: | | |
| Prepaid Federal Income tax | | (5,000) |
| Boat purchase deposit | | 126,318 |
| Boat purchase payable | | (79,991) |
| Credit card | | (6,551) |
| Payroll liabilities | | 1,475 |
| Deferred revenues | | (48,200) |
| Net cash provided by (used in) operating activities | _ | 227,465 |
| Cash flows from investing activities | | |
| Purchase of property and equipment | | (185,266) |
| Proceeds of property and equipment | | 700 |
| Net cash provided by (used in) investing activities | _ | (184,566) |
| Net increase (decrease) in cash | | 42,899 |
| Cash and cash equivalents at beginning of year | | 465,937 |
| Cash and cash equivalents at end of year | \$ | 508,836 |

| Supplemental disclosures: | |
|----------------------------|--------------|
| Cash paid for income taxes | \$ 28,617 |

NOTE A – Summary of significant accounting principles

1. Description of Entity

White Rock Boathouse, Inc. (the "Organization") is a non-profit corporation chartered on October 3, 2003 under the Texas Non-Profit Corporation Act. The purposes for which the Organization was formed and to be operated are exclusively education, charitable, and to foster national or international amateur sports competition within the meaning of section 501(c)(3) and 501(j) of the Code. In accomplishment of such purposes, the Organization will:

- i. Promote the physical and mental well-being of the youth of the Dallas-Fort Worth metropolitan area, through the promotion and instruction of amateur rowing by providing clinics, workshops, or lessons,
- ii. Promote, sponsor, and advance an understanding and appreciation of the sport of rowing in the Dallas-Fort Worth metropolitan area, through participation in recreational and competitive rowing at all ability levels,
- iii.Restoration, maintenance, leasing, and operation of the historic White Rock Boathouse, owned by the City of Dallas, Texas,
- iv. Support and develop amateur athletes for national or international competition in the sport of rowing; and
- v. Perform such other functions as may be necessary or appropriate to fulfill the purposes of the Organization.
- 2. Basis of Accounting

The financial statements of White Rock Boathouse, Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

3. Basis of Presentation

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

- i. <u>Net Assets without Donor Restrictions</u> Net assets not subject to donor-imposed stipulations.
- ii. <u>Net Assets with Donor Restrictions</u> Net assets subject to donor-imposed stipulations that may or will be met by actions of the organization and/or the passage of time.

Revenues are reported as increases in net assets without donor restrictions unless use of related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions.

NOTE A – Summary of significant accounting principles (continued)

3. Basis of Presentation (continued)

Expirations of net assets with donor restrictions (i.e., the donor-stipulated purpose has been fulfilled and/or stipulated time period has elapsed) are reported as reclassification between the applicable classes of net assets. Contributions of assets other than cash are recorded at their estimated fair value.

4. Cash and cash equivalents

For purposes of the Statement of Cash Flows, the Organization considers all highly liquid investments with an initial original maturity dates of three months or less to be cash equivalents.

The Organization maintains its cash account with two commercial banks. The accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a maximum of \$250,000. Balances of cash did not exceed FDIC coverage.

5. Property and Equipment

Property and equipment are stated at cost or fair value at date of donation. Expenditures for maintenance and repairs are expensed as incurred. Depreciation is computed using the straight line method generally over a five to fifteen year period. Depreciation expense was \$108,676 for the year ended December 31, 2022.

6. Other Assets

Other assets consist of the design, restoration, and development costs for the historic White Rock Lake Filter Building and boat storage buildings. The capitalized costs are being amortized over a seven to thirty-nine year period. Amortization expense was \$66,441 for the year ended December 31, 2022.

7. Deferred Revenue

Deferred revenue represents reservation deposits and rental income for the usage of the historic White Rock Lake Filter Building received in advance and is deferred and recognized over the periods to which the deposits and rents relate.

8. Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. On an ongoing basis, management evaluates the estimates and assumptions based on new information.

NOTE A – Summary of significant accounting principles (continued)

8. Estimates (continued)

Management believes that the estimates and assumptions are reasonable in the circumstances; however, actual results could differ from those estimates.

9. Functional Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities. The Statement of Functional Expenses presents the natural classification of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include occupancy and depreciation, which are allocated on a square footage basis, as well as personnel costs, professional services, office expenses, information technology, insurance, and other, which are allocated on the basis of estimates of time and effort.

10. Income Taxes

The Organization has been recognized by the IRS as exempt from federal income taxes under IRC Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2). The Organization is annually required to file a Return of Organization Exempt from Income Tax (From 990). Income from certain activities not directly related to the Organization is annually required to file an Exempt Organization Business income. The Organization is annually required to file an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS to report its unrelated business taxable income. The Organization's Federal Return of Organization Exempt from Income Tax (Form 990 and Form 990T) for 2019, 2020, and 2021 are open to examination by the IRS for a period of three years from the date the returns are filed.

11. Accounting for Uncertainty in Income Taxes

Management has concluded that any tax provisions that would not meet the more-likely-thannot criterion of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 740-10, Accounting for Income Taxes, would be immaterial to the financial statements taken as a whole. Accordingly, the accompanying financial statements do not include any provision of uncertain tax positions, and no related interest or penalties have been recorded in the operating statements or accrued in the statement of assets, liabilities and net assets.

12. Advertising

Advertising costs are charged to operations when incurred.

NOTE B – Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date are Cash and cash equivalents of \$508,836 and Prepaid Federal Income taxes of \$15,000. The Organization maintains a savings account to invest any excess cash.

NOTE C – Revenues

Revenue Recognition

Revenue is recognized as the Organization satisfies performance obligations in an amount that reflects the consideration that it expects to receive in exchange for goods or services. The amount and timing of revenue recognition varies based on the nature of the goods or services provided. Performance obligations are determined based on the nature of the goods or services provided by the Organization. Revenue for performance obligations satisfied over time is recognized ratably over the period based on time elapsed. The Organization believes this method provides a faithful depiction of the transfer of services over the term of the performance obligations satisfied at a point in time is generally recognized when the goods or services are provided to participants at a single point in time and the Organization does not believe it is required to provide additional services related to that transaction. The Organization's revenue streams do not have significant financing components.

Reservation deposits and rental income for the use of the Filter Building received in advance are deferred and recognized over the periods to which the deposits and rents relate. Contributions are recognized when cash, or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met or the donor has explicitly released the restriction. Sources of revenues for program activities for the year ended December 31, 2022 is as follows:

| | Rowing | | | Boomerang |
|-------------------------|--------|---------|----|-----------|
| Adult fees – all | \$ | 47,540 | \$ | - |
| Launch use – Creighton | | 300 | | - |
| Fall activities - all | | 164,775 | | - |
| Spring activities - all | | 149,815 | | - |
| Summer activities – all | | 5,290 | | - |
| Athlete Fees | | 15,575 | | - |
| Summer camps revenue | | 20,860 | | - |
| Regatta revenue | | 172,933 | | - |
| Participant fees | | - | | 10,050 |
| Private lessons | | 9,150 | | - |
| Storage fees | | 69,200 | | 5,000 |
| Total | \$ | 655,438 | \$ | 15,050 |

NOTE C – Revenues (continued)

Revenue Recognition

The Organization receives boat rack storage fees from local educational institutions.

The Organization receives rental income from the general public for single day event usage of the restored historic White Rock Lake Filter Building and reimbursements for security services and other personal property rentals. This source of revenues is described as Filter Building Revenues in accompanying Statement of Activities. All of the net revenues received from Filter Building rentals are used to partially offset the operating costs of providing the Organization's rowing related programs.

Sources of revenues for the Filter Building for the year ended December 31, 2022 are as follows:

| | Extras/ | | | Rental | |
|---|---------|--------------|----|---------|---------------|
| | | Pass-through | | Income | Total |
| Filter Building | \$ | 123,778 | \$ | 348,200 | \$ 471,978 |
| Filter Building additional rental hours | _ | - | _ | 15,000 | 15,000 |
| Total | \$ | 123,778 | \$ | 363,200 | \$ 486,978 |

NOTE D – Commitments

The Organization is party to a Use Agreement with the City of Dallas for the renovation, operation, and maintenance of the White Rock Lake Boat House located at 3240 West Lawther Drive authorized by City Council Resolution No. 03-1530 adopted by the City Council on May 28, 2003. The terms of the agreement provide for a primary term of 10 years and two five-year options. As consideration and in exchange for usage of the City of Dallas owned facilities, the Organization pays annually to the City the greater of a 5% of its gross receipts from the use of the premises or an annual fee ranging from \$750 per year to \$1,350 per year. A supplemental agreement adopted effective July 15, 2018 increased the percentage rental rate from 5% to 10%.

The fee paid under the agreement to the City during the year ended December 31, 2022 was \$1,350.

The Organization is a party to a Development Agreement with the City of Dallas for the construction, renovation, operation, and maintenance of the Filter Building, two sedimentation basins, rowing docks, and the grounds immediately surrounding the facilities located at 2900 White Rock Road authorized by City Council Resolution No. 06-2234 approved by City Council on August 23, 2006. The terms of the agreement provide for a primary term of 19 years and two ten years options. As consideration and in exchange for usage of the City of Dallas owned facilities, the Organization pays annually to the City the greater of a 10% fee from the rental of the Filter Building or an annual fee ranging from \$500 per year to \$2,000 per year.

NOTE D – Commitments (continued)

The fee paid under the agreement to the City during the year ended December 31, 2022 was \$38,431.

The Organization entered into a contract with Culinaire to manage the catering and day-to-day operations of the special events facility "The Filter Building on White Rock Lake". Food Glorious Food ("FGF") is Culinaire's Dallas based off premise catering company. FGF is a full-service catering company located in North Texas, offering a wide range of expertise.

NOTE E - Subsequent Event

Subsequent events were evaluated through March 28, 2023, which is the date the financial statements were available to be issued.